



We value your business



# Company Overview

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ITN was founded in 2004 with the mission to bring the world's best technological experts to service West African industry.

We address local problems with local solutions, whilst relying on our in-house expertise as well as the know-how of our partners, all world-leading experts in their respective fields.



## Our Team

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**Karim Ghammache**  
President



**Jean-Frederic E. Alam**  
General Manager



**Philippe Assouan**  
Country Manager,  
Ivory Coast



**Elie Naba**  
Commercial Coordinator



**Makram Sakr**  
Project Coordinator



**Joseph Jabr**  
Project Coordinator



**Services**



# Supply Chain

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## We provide industries with:

- Supply Chain solutions from sourcing to freighting;
- Third Party Logistics, Inventory Financing, and piecemeal raw material supplies all to optimize Cash Flow and reduce excess or unavailable stock events;
- Process optimization with additives and alternative raw materials.

## A few highlights:

- ITN supplies Milk Powder to the food manufacturing and distribution industries in West Africa. In Côte d'Ivoire, ITN imports, pays duty, and sells 25kg-bags to the industry in discrete quantities allowing its customers to better manage their cash flow.
- ITN offers the services of its chemists and partner companies to sell plastic additives and recycled plastic materials to optimize the production process of customers.
- ITN offers technical support for the defining, sourcing, and delivery of components needed in manufacturing batteries in Mali.



# Project Evaluation & Execution

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**ITN evaluates industrial concepts for direct or indirect participation and project finance.**

**We accompany industrialists from pre-operational to post-operational stages of their enterprise, mainly in:**

- Assumptions validation
- Business Planning
- Determination of technical choices, machines, equipments, workflow procedures, etc..
- Plannification and Preliminary designs

**ITN offers technical support during the execution phase and up until the start of operations.**

**Notably:**

- A milk powder transformation factory in Bonoua, Côte d'Ivoire, Operational in 2019.
- A shea butter factory in Bamako, Mali, also operational in 2019.



# Renewable Energy

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**With an unstable and very expensive energy in Africa, ITN offers, along with its partners, renewable energy solutions designed to meet the specific needs of each client.**

- ITN is capable of studying and completing the engineering, procurement, construction and maintenance of a hybrid energy plant for industrial facilities, commercial centers, and any other energy consuming buildings.
- ITN assists its clients to get financing for the energy solutions, and the customer could start making profit from day one, with no initial investment





# Intralogistics

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**ITN, through its partnership with SPAN, conducts engineering studies and designs to improve workflow at customer facilities, and to optimize clients' supply chain and quality control.**

- ITN can implement these studies and designs, by referencing, and supplying intralogistics equipment.
- ITN/SPAN have successfully designed and executed racking for warehouses with Bolloré in their Port of Abidjan facilities.







## Customer References

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**Uniwax**



**Bolloré**  
Workflow Analysis  
and Intra-Logistics  
Equipments



**Beta Solution  
Commerce**



**Etablissement Barro  
Distributions et  
Frères**



**Groupe AMI**



**Omnium Mali**



## Contact Us

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